



PROMOS

COMPANY PROFILE

Entrepreneurial mission to Slovenia

| | | | | | | | |
|-----------------------------------|--|-----------------|----------------------|--|--|------------------|--|
| COMPANY (COMPANY NAME) | | | | GRUPPO EFFE2 SPA | | | |
| ADDRESS | | | | | | | |
| Via Scovizze, 1 | | | | | | | |
| ZIP CODE | | | CITY | | | | |
| 36033 | | | Isola Vicentina (Vi) | | | | |
| PHONE NUMBER | | FAX | | E-MAIL | | HOME-PAGE | |
| +39 0444 599211 | | +39 0444 977078 | | export@effe2.com | | www.effe2.com | |

1. MARKET SEGMENT:

- | | |
|--|---|
| <input type="checkbox"/> TEXTILE/CLOTHES | <input type="checkbox"/> AGROINDUSTRY |
| <input type="checkbox"/> WOOD/PAPER INDUSTRY | <input type="checkbox"/> INDUSTRIAL MACHINERY |
| <input type="checkbox"/> AGROFOOD INDUSTRY | <input type="checkbox"/> INFORMATION TECHNOLOGY |
| <input type="checkbox"/> ELECTRONICAL | <input type="checkbox"/> METALMECHANICAL INDUSTRY |
| <input type="checkbox"/> PHARMACEUTICS AND CHEMISTRY INDUSTRY | |
| XX <input type="checkbox"/> OTHER (pls. Specify): building materials | |

2. AREA OF ACTIVITY: manufacturer of special building materials

3. DESCRIPTION OF PRODUCT/SERVICE AND ITS APPLICATIONS THAT YOU ARE INTERESTED TO SELL AND/OR BUY LOCALLY. (Specify if you are interested to sell and/or buy in Slovenia).

TO SELL:

- ceramic chimney flues
- architectural precasts by artificial stone



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4. DETAILED DESCRIPTION OF PRODUCT/SERVICE (with customs codes - HS)

| | |
|--|----------|
| Ceramic chimney flues | 69059000 |
| Architectural precasts by artificial stone | 68101110 |
| | |
| | |
| | |

TARGET USER INDUSTRY/ END CUSTOMER

| |
|--------------------|
| Building companies |
|--------------------|

5. COMPANY DATA (optional):

| | |
|-------------------------------------|-------------------------|
| ESTABLISHED: | TOTAL EMPLOYEES: |
| ANNUAL TURNOVER (million €): | |

6. SHORT COMPANY PROFILE (you can add a description of the strengths/advantages of your company and products):

GRUPPO EFFE2 has been an Italian leader manufacturer of ceramic chimney flues & artificial stone architectural precasts for over 50 years. The business activity is carried out over an industrial area of 216.000 sqm: quality and safety of the products are guaranteed by the company's compliance with CE regulations and its ISO9001-certified company quality system. All products are 100% Made in Italy.



7. TRADING PROFILE

main competitiveness factors are:

- | | |
|--|---|
| <input type="checkbox"/> Design | XX <input type="checkbox"/> Price/Quality |
| XX <input type="checkbox"/> Quality | <input type="checkbox"/> Image |
| <input type="checkbox"/> Technological level | <input type="checkbox"/> Products range |
| | <input type="checkbox"/> Others (pls. specify): |
-

Main products and main export country

France, Poland, Hungary, Czech Republic, Romania, Bulgaria

Main competitors

Schiedel, Leier

Main customers (list the most important of your actual customers or possible customers that could be an example of which types of company you are interested to meet in the b2b)

Distributors of building materials – Building companies

Main type of existing distribution on market:

- | | |
|--|--|
| <input type="checkbox"/> Direct sales | <input type="checkbox"/> Franchising |
| XX <input type="checkbox"/> Agent / distributors | <input type="checkbox"/> Joint venture |
| <input type="checkbox"/> Inside sales department | <input type="checkbox"/> Others (pls. specify) |
| <input type="checkbox"/> Licence agreement | |
-



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8. TRADE WITH FOREIGN COMPANIES ON MARKET

**Any partnership agreement with foreign companies?
Which kind of partnership?**

Yes

No

| | Name | Period of time | City | Country |
|--|------|----------------|------|---------|
| | | | | |
| | | | | |
| | | | | |
| | | | | |

9. FOREIGN LANGUAGES spoken:

English, French

10. REQUESTED TYPE OF PARTNERSHIP:

Agent/Representative

Importer/Distributor

Buyer

Others (pls. specify):

11. DESCRIBE TYPE OF PARTNERSHIP YOU REQUIRE FROM FOREIGN PARTNER

Exclusive sales agency or sole distributorship

12. ADDITIONAL INFORMATION AND NOTES

ENCLOSED

Do you have any brochure in Italian and/or English languages to send?

() PRICE LIST (X) ITALIAN (X) ENGLISH () OTHER

Si prega di compilare e rispedire il documento in formato elettronico all'indirizzo di posta elettronica:
reina.manuela@mi.camcom.it all'attenzione di Manuela Reina.

Le informazioni potranno essere diffuse tra le imprese straniere per valutare da subito le opportunità di business e definire con anticipo l'agenda degli incontri con le stesse.